

Job Opening Details

Company: Bharath Cloud

Job Title: Sales Executive to Manager level

No. of Vacancies: 5

Job Description:

- Develop and execute a comprehensive sales strategy to target the corporate market, including identifying key prospects, building relationships, and closing deals.
- Prospect and generate leads through various channels, including networking events, referrals, and online research.
- Engage with key decision-makers, C-level executives, and IT stakeholders to understand their business objectives.
- Present and demonstrate Bharath Cloud's advanced cloud computing services.
- Collaborate with internal teams to develop customized proposals and negotiate contracts.
- Build and maintain strong relationships with existing corporate clients.
- Stay updated with industry trends and market conditions.
- Achieve and exceed sales targets.
- Provide regular sales forecasts and reports to management.
- Manage a team of sales representatives to achieve goals.

Salary: 4 LPA to 10 LPA

Location: Hyderabad

Job Type: Full Time

Work Mode: Office