



Dear All,

**Acolyte Technologies Pvt. Ltd.** is hiring for the role of **Business Development Associate (B2B)** at their office in **Madhapur, Hyderabad**. This opportunity is ideal for recent graduates or early-career professionals who are passionate about sales, client engagement, and technology services.

**Role:** Business Development Associate (B2B)

**Department:** Business Development

**Vacancies:** 50 Positions

**Job Location:** Madhapur, Hyderabad

**CTC:** ₹15,000 – ₹25,000 per month

**Languages:** English and Hindi (mandatory)

**Experience:** Freshers or professionals with up to 2 years of experience

**Benefits:** PF, ESI, Internet and Mobile Reimbursement, Commuter Assistance, Incentives

---

**Eligibility:**

- Bachelor's degree in Business, Engineering, or Technology
  - Good communication and interpersonal skills
  - Interest in B2B sales and client relationship management
  - Comfortable using CRM tools and handling presentations
  - Willingness to travel for client meetings and events
-

**Job Description:**

**Acolyte Technologies Pvt. Ltd.** is looking for dynamic and motivated candidates for its inside sales division. The selected candidates will focus on acquiring and managing business clients, supporting end-to-end sales activities from lead generation to deal closure.

---

**Key Responsibilities:**

- Drive lead generation and outreach to potential B2B clients
- Conduct meetings, demos, and sales pitches for enterprise clients
- Build and maintain strong relationships with key stakeholders
- Collaborate with technical and pre-sales teams to propose solutions
- Achieve sales targets and maintain CRM records accurately
- Stay updated on market trends, product developments, and competitor offerings