

**Dear All,**

We are hiring for a **Business Development Executive** role at Pinnacle Generators, a well-established power solutions company based in **Nacharam, Hyderabad**. This opportunity is ideal for candidates with experience in industrial, OEM, or capital equipment sales who are eager to grow in a field-based role.

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**Role:** Business Development Executive

**Department:** Business Development – Field Sales

**Vacancy:** 5 Positions

**Job Location:** Nacharam, Hyderabad

**CTC:** ₹18,000 – ₹30,000 per month (based on experience)

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**Eligibility:**

- 1–2 years of experience in field sales, business development, or OEM/industrial sales
  - Strong understanding of manufacturing and equipment sales
  - Excellent communication and relationship management skills
  - Self-motivated and result-oriented
  - Willingness to travel for client meetings and site visits
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**Job Description:**

We are looking for a dynamic and results-driven Business Development Executive to expand our customer base and generate leads for industrial generator and capital equipment sales. The ideal candidate will be responsible for client outreach, sales growth, and maintaining long-term customer relationships.

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**Responsibilities:**

- Identify and develop new business opportunities in the manufacturing sector
- Conduct field visits and client meetings to understand customer requirements
- Build and maintain strong client relationships
- Achieve sales targets and contribute to company revenue

- Coordinate with internal teams to ensure delivery and customer satisfaction
- Report market insights, sales performance, and follow-ups regularly