



elemmentz  
LIMITLESS LIVING

Dear All,

**Elemmentz Living Private Limited** is hiring for the position of **Business Development Manager** at their Madhapur, Hyderabad office.

**Position:** Business Development Manager

**Location:** Madhapur, Hyderabad

**Experience:** 8–10 years (Interior Design Industry Only)

**Employment Type:** Full Time

**Working Days:** 6 Days a Week

**Salary:** ₹40,000 – ₹80,000 per month

**Gender:** Male / Female

**Travel:** Must be open to travel for client meetings and site visits

### **Company Overview**

Elemmentz is a premium **Interior Design & Furniture Manufacturing company**, offering customized design and execution services for residential interiors. With in-house design and production, they provide complete turnkey interior solutions.

### **Key Responsibilities**

- Acquire new residential interior projects (modular kitchens, wardrobes, complete interiors)
- Generate business leads via personal/professional networks
- Maintain strong relationships with homeowners, architects, and builders
- Coordinate between clients and design/execution teams
- Conduct client meetings and ensure regular market visits

- Meet monthly/quarterly sales targets and maintain pipeline/funnel
- Represent the brand professionally in all interactions

#### **Candidate Profile**

- Proven 8–10 years of experience in **interior design project sales** or business development
- Strong client network in the **home interiors segment**
- Sound knowledge of materials, design trends, and execution
- Strong communication, negotiation, and client handling skills
- Self-motivated, target-driven, and able to work independently

#### **Why Join Us**

- Work with an established brand with in-house furniture manufacturing
- High-growth opportunity in the premium interior design segment
- Performance-based incentives and a dynamic work culture