



Dear All,

SP Software, a reputed IT services and consulting firm, is currently hiring a **Part-Time Business Development Executive** for its Malakpet location.

Role: Part-Time Business Development Executive

Vertical: Business Development

Vacancies: 2 positions

Job Location: Malakpet, Hyderabad

CTC: ₹20,000 – ₹30,000 per month (based on experience)

Eligibility:

- 2–3 years of relevant experience in sales or business development
 - Excellent communication and client engagement skills
 - Strong understanding of lead generation, follow-ups, and conversions
 - Ability to work part-time and meet sales KPIs
 - Familiarity with IT or service-based industries is a plus
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Job Description:

- Identify and approach potential clients to generate business opportunities
- Promote company services and present tailored solutions to clients
- Maintain and grow client relationships to drive repeat business
- Coordinate with internal teams to ensure timely delivery of client requirements
- Achieve weekly/monthly sales targets and report performance metrics
- Keep updated with market trends, competitor activities, and service improvements