

sri chamundi enterprises

Dear All,

Sri Chamundi Enterprises is a reputed proprietorship firm engaged in B2B and B2C trading through digital platforms like JustDial and IndiaMART. The company is now hiring Telecalling Executives to manage inbound leads and convert them into sales opportunities.

Role: Telecalling Executive

Verticals: - Business Development

Vacancy: 2 positions

Job Location: Secunderabad, Hyderabad

CTC: ₹15,000 – ₹20,000 per month

Eligibility:

- 1–2 years of experience in telecalling or inbound sales roles
 - Strong verbal communication and relationship-building skills
 - Ability to understand customer requirements and follow up proactively
 - Familiarity with platforms like IndiaMART and JustDial is a plus
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Job Description:

Sri Chamundi Enterprises is hiring Telecalling Executives to attend inbound calls, engage with customers from online platforms, and convert inquiries into confirmed orders. The role requires timely follow-ups, consistent client communication, and long-term relationship development to maximize business growth.

Responsibilities:

- Attend inbound customer calls generated through websites like JustDial and IndiaMART
- Understand customer needs and suggest appropriate products/services
- Build strong rapport with new and existing customers
- Follow up with leads to convert inquiries into confirmed orders
- Regularly check with customers for fresh requirements and quote accordingly
- Coordinate with internal teams to ensure smooth order processing
- Maintain call records and customer interaction logs for future reference