

hippocloud

Technologies Private Limited

Dear All,

Hippo Cloud Technology Pvt Ltd is a cloud-based business solutions provider specializing in Tally software and digital automation services. The company is currently hiring Telecalling Sales Executives to support client outreach and drive Tally software sales through phone-based campaigns.

For more details, visit: www.hippocloudtechnology.com

Role: Telecalling Sales Executive

Verticals: - Business Development

Vacancy: 5 positions

Job Location: Secunderabad, Hyderabad

CTC: ₹12,000 – ₹15,000 per month

Eligibility:

- Fresher to 3 years of experience in telesales, inside sales, or customer calling roles
- Basic understanding of sales techniques and CRM tools
- Strong communication, listening, and convincing skills
- Familiarity with Tally software is an added advantage

Job Description:

Hippo Cloud Technology is hiring Telecalling Sales Executives to reach out to new and existing customers, promote Tally software solutions, and convert leads into confirmed sales. The role demands strong communication, follow-up discipline, and a target-driven mindset.

Responsibilities:

- Contact new and existing customers to promote Tally software products
- Understand customer needs and explain product features clearly
- Generate and follow up on leads until closure
- Convince prospective clients to purchase based on their requirements
- Record detailed notes of each call and update CRM systems
- Meet or exceed daily/weekly/monthly sales targets