

# hippocloud

## Technologies Private Limited

Dear All,

**Hippo Cloud Technology Pvt Ltd** is a dynamic company offering cloud-based solutions tailored for growing businesses. The company is now hiring Field Sales Executives to drive client acquisition and expand its presence in the Hyderabad market.

For more details, visit: [www.hippocloudtechnology.com](http://www.hippocloudtechnology.com)

**Role:** Field Sales Executive

**Verticals:** - Business Development

**Vacancy:** 5 positions

**Job Location:** Secunderabad, Hyderabad

**CTC:** ₹12,000 – ₹20,000 per month

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### Eligibility:

- Fresher to 3 years of experience in field sales or B2B/B2C client acquisition
- Strong communication and interpersonal skills
- Self-motivated, target-driven, and able to work independently
- Willingness to travel for client meetings and demos

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### Job Description:

Hippo Cloud Technology is hiring Field Sales Executives to expand its client base across Secunderabad and surrounding regions. The role involves identifying prospects, conducting sales presentations, and closing deals while maintaining a strong customer relationship.

**Responsibilities:**

- Identify and approach potential clients and convert leads into sales
- Deliver product demos and presentations to prospective customers
- Meet monthly sales targets and ensure customer satisfaction
- Track industry trends, competitor activities, and share market insights
- Maintain CRM records and provide regular sales reports
- Collaborate with marketing and product teams for aligned campaigns