



Dear All,

Orange & Green Interiors Pvt Ltd is a reputed Private Limited company operating in the civil construction and interior design sector. The company provides end-to-end solutions to developers, contractors, and architects, focusing on quality execution and client satisfaction. For more information, visit: www.ogipl.in

Role: Senior Field Executive

Verticals: - Business Development

Vacancy: 5 positions

Job Location: Hyderabad

CTC: ₹25,000 – ₹35,000 per month

Eligibility:

- Graduation in Marketing, Business Administration, Civil, or Interior-related fields
 - 3–6 years of experience in field sales, business development, or client acquisition
 - Strong sales, negotiation, and presentation skills
 - Proficiency in MS Office and project management tools
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Job Description:

We are looking for experienced Senior Field Executives to support client acquisition and business development in the civil construction and interiors space. The role involves identifying new opportunities, presenting services to clients, and managing relationships from lead generation to closure.

Responsibilities:

- Identify and approach potential clients such as developers, contractors, and architects
- Generate and qualify leads through market research and site visits
- Present company profile and offerings in a structured, professional manner
- Conduct feasibility assessments and close deals aligned with revenue targets
- Maintain accurate records of activities and update project pipelines
- Prepare sales performance and progress reports for management review
- Stay updated with industry trends and competitor activities