



Dear All,

KPR Techno Software Solutions is a reputed Private Limited company offering IT solutions and services to a wide range of clients. The organization focuses on strategic growth, cutting-edge technologies, and long-term client partnerships to deliver value across sectors. For more details, visit: <https://kprtechno.com/>

Role: Business Development Executive – IT Clients

Verticals: - Business Development

Vacancy: 1 position

Job Location: Hitec City, Hyderabad

CTC: ₹15,000 – ₹20,000 per month, based on experience and skills

Eligibility:

- Graduation in Business Administration, Marketing, or related fields
- 0.6 to 2 years of experience in business development or IT sales
- Strong communication, networking, and client relationship skills
- Ability to identify market opportunities and understand IT service offerings

Job Description: We are looking to hire a Business Development Executive to expand our client base in the IT sector. The candidate will be responsible for identifying and targeting potential IT clients, managing client relationships, and representing the company at industry events. This position plays a key role in increasing the company's visibility and presence in the IT ecosystem.

Responsibilities:

- Identify and target potential IT clients through market research and lead generation
- Develop and maintain long-term relationships with decision-makers in IT companies
- Monitor industry trends, client needs, and competitor activities to uncover opportunities
- Represent the company at tech expos, webinars, events, and client meetings
- Enhance company visibility and build brand credibility within the IT sector